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Assessment Report Presented to

Hebei United Energy Tech Co., Ltd. 河北优耐德节能科技有限公司

Assessment Report

Report number	149890784_P+T
Report date	2023-11-16
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Assessment Type	Production Trading Assessment
Assessor's Name	Dong Yang
Reviewed by	Jian Rong

Important Notes

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Assessment Report

Company Name

河北优耐德节能科技有限公司

Company Name (English)

Hebei United Energy Tech Co., Ltd.

Gold Supplier & Assessed Company Relationship

Self Owned

Gold Supplier Member ID:

unitedenergytech

Company address

Provincial Road L25, Quancun Industrial Zone, Dacheng County, Langfang City, Hebei Province, China

Registered address

Room 1-510, Building B, Area B, Wanda Plaza, Guangyang District, Langfang City, Hebei Province, China

Business type

Combined

Company website (URL) https://unitedenergytech.en.alibaba.com

Contact person

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Telephone number

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certification authority

INTERTEK

Consigner of Assessment

Alibaba

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Company profile

Business License



Date of Incorporation 2016-01-06

The validity Period of Business License 2016-01-06

Company License expiration date

long time

Annual review conducted by the Industrial & Commercial Bureau?

Yes

Registered capital

3000000 CNY

Business license number

91131003MA07MDM5XA

Unified Social Credit Code

91131003MA07MDM5XA

Customs registration No.

1310961640

Corporate representative

Mr. Xiaoming Liu

Is it a publicly listed company? Confidential

Type of site evidential material

Company Officer Claimed

Company Environment



Floor space (square meters)

60000

Organizational structure



Employees distribution

Department	Full-time employees	Part-Time Employee(s)	Total
GM	1	0	1
Sales Dept.	15	0	15
R&D Dept.	2	0	2
Production Dept.	20	77	97
Finance Dept.	3	0	3
QC Dept.	2	0	2

Number of Full Time Employee

43

Number of part-time employees

77

Number of all employees

120

Main product categories

Category	Product category
Construction & Real Estate Construction & Real Estate>>Heat Insulation Material s>>Other Heat Insulation Materials	Glass Wool
Construction & Real Estate Construction & Real Estate>>Heat Insulation Material s>>Other Heat Insulation Materials	Rock Wool
Construction & Real Estate Construction & Real Estate>>Soundproofing Materials >>Acoustic Panels	Acoustic Panels
Construction & Real Estate Construction & Real Estate>>Heat Insulation Material s>>Other Heat Insulation Materials	Rubber Foam
Construction & Real Estate	Vapor Barrier and Facing

Products sold in the last 12 months

Product category	Quantity	Revenue (USD)
Glass Wool	15000 Tons	Confidential
Rock Wool	18000 Tons	Confidential
Acoustic Panels	300000 Square Meters	Confidential
Rubber Foam	120000 Cubic Meters	Confidential
Vapor Barrier and Facing	3000000 Square Meters	Confidential

Annual output (previous year)

Product category	Production line capacity (monthly)	Actual units produced (previous year)
Glass Wool	1500 Tons	15000 Tons
Rock Wool	1800 Tons	18000 Tons
Acoustic Panels	30000 Square Meters	300000 Square Meters
Rubber Foam	12000 Cubic Meters	120000 Cubic Meters
Vapor Barrier and Facing	300000 Square Meters	3000000 Square Meters

Total output (annually)

Glass Wool: 15000 Tons; Rock Wool: 18000 Tons; Acoustic Panels: 300000 Square Meters; Rubber Foam: 120000 Cub ic Meters; Vapor Barrier and Facing: 3000000 Square Meters

Competitive Advantage of Product Line

N/A

Number of product categories

5

Number of models

38

Import and export license



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Import and Export Enterprise Code
Confidential
Export experience (years)
7
Industry experience (years)
7
Number of foreign trade employees
10
Trade employee work experience
  Over 30 Years
  0
  21-30 Years
  0
  11-20 Years
  0
  6-10 Years
  0
  2-5 Years
  10
  Less than 2 years
  0
Total revenue (previous year in USD)
4811925
Total export revenue (previous year in USD)
```

5000000

Number of foreign sales agents

0

Nearest port

Tianjin Port

Payment terms

FOB, CIF, EXW, CFR

Payment methods

L/C, TT, Credit Card, Cash

Average lead time (order confirmation to delivery)

Product Category	Num	Unit
Glass Wool	5	days
Rock Wool	7	days
Acoustic Panels	15	days
Rubber Foam	7	days
Vapor Barrier and Facing	7	days

The Shortest Sample Time

Product Category	Num	Unit
Glass Wool	1	day
Rock Wool	1	day
Acoustic Panels	1	day
Rubber Foam	1	day
Vapor Barrier and Facing	1	day

Market distribution

Market	Revenue (US D)	Total revenue (%)	Product category(s)
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Market	Revenue (US D)	Total revenue (%)	Product category(s)
North America	Confidential	20	Glass Wool, Rock Wool, Acoustic Panels, Rubber F oam, Vapor Barrier and Facing
South America	Confidential	20	Glass Wool, Rock Wool, Acoustic Panels, Rubber F oam, Vapor Barrier and Facing
Eastern Europe	Confidential	2	Glass Wool, Rock Wool, Acoustic Panels, Rubber F oam, Vapor Barrier and Facing
Southeast Asia	Confidential	30	Glass Wool, Rock Wool, Acoustic Panels, Rubber F oam, Vapor Barrier and Facing
Africa	Confidential	2	Glass Wool, Rock Wool, Acoustic Panels, Rubber F oam, Vapor Barrier and Facing
Oceania	Confidential	2	Glass Wool, Rock Wool, Acoustic Panels, Rubber F oam, Vapor Barrier and Facing
Mid East	Confidential	2	Glass Wool, Rock Wool, Acoustic Panels, Rubber F oam, Vapor Barrier and Facing
Eastern Asia	Confidential	3	Glass Wool, Rock Wool, Acoustic Panels, Rubber F oam, Vapor Barrier and Facing
Western Europe	Confidential	3	Glass Wool, Rock Wool, Acoustic Panels, Rubber F oam, Vapor Barrier and Facing
Central America	Confidential	3	Glass Wool, Rock Wool, Acoustic Panels, Rubber F oam, Vapor Barrier and Facing
South Asia	Confidential	3	Glass Wool, Rock Wool, Acoustic Panels, Rubber F oam, Vapor Barrier and Facing
Domestic Market	Confidential	10	Glass Wool, Rock Wool, Acoustic Panels, Rubber F oam, Vapor Barrier and Facing

Main clients

Clients name	Product category(s)	Total revenue(%)
Confidential	Confidential	Confidential

Main clients types

Brand business, Retailer, Wholesaler, Manufacturer, For Private use

Supported languages

Language	Listening & speaking	Reading & writing
English	yes	yes
Russian	yes	yes

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R&D capabilities
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There is/are ____R&D engineer(s) in the company.
2
R&D engineer education
  Doctorate
  0
  Post-Graduate
  1
  Graduate
  1
  Junior college
  0
  Technical school
  0
  High school
  0
R&D engineer work experience
  Over 30 Years
  0
  21-30 Years
  0
  11-20 Years
  0
  6-10 Years
  2
  2-5 Years
  0
  Less than 2 years
  0
Quantity of new products (yearly)
```

Product category	Quantity
Glass Wool	2 Styles
Rock Wool	2 Styles
Acoustic Panels	2 Styles
Rubber Foam	2 Styles
Vapor Barrier and Facing	2 Styles

Shortest time for new products to be launched

Product category	Quantity	Unit
Glass Wool	3	months
Rock Wool	3	months
Acoustic Panels	3	months
Rubber Foam	3	months
Vapor Barrier and Facing	3	months

What design services are provided?

Simple customization (Only add logo/Change color/material), Customization based on sample, Customization b ased on graphic design, Customization

What simple customization services are provided?

Confidential

Design Process

Description	Image

What are the equipments that R & D employees are using?

Please list the equipments below	Image

Please list the main softwares that are used:

N/A

Have the designed products been tested by a third-party inspection body?

Confidential

Does the company has qualification requirements for designers?

Confidential

Production Machinery

Machine Name	Brand & Model No.	Quantity	Number of years u sed	Condition	Image
Industry Kiln Stove	Confidential	Confident ial	Confidential	Acceptable	
Centrifugal Machine	Confidential	Confident ial	Confidential	Acceptable	
Fiber Collection Machin e	Confidential	Confident ial	Confidential	Acceptable	
Curing Oven	Confidential	Confident ial	Confidential	Acceptable	
Transverse Cutting Ma chine	Confidential	Confident ial	Confidential	Acceptable	
Cutting Machine	Confidential	Confident ial	Confidential	Acceptable	

Machir	ne Name	Brand & Model No.	Quantity	Number of years u sed	Condition	Image
Plastic ine	Packaging Mach	Confidential	Confident ial	Confidential	Acceptable	

Production Flow

Process description	Image
Raw Material	
Melt	
Fiber Forming	
Fiber Collection	
Solidify	

Process description			Image		
Composite Veneers					
Cross Cutting					
Rolled and Packing					
Finished Products					
Number of employees	in each produc	tion Line			
Production Line	Supervisor	Number of o	operators	Quality control inspectors	
Workline	1	55		2	

Subcontractors

Confidential

Equipment number

100

Production line number

1

Work Instruction

Yes

Clear Production Process

Yes

Production management system

Yes

How many QA or QC inspectors in total?

2

Are all production lines have quality control?

Yes

How are finished products inspected?

Random inspection

Testing Machine

Machine Name	Brand & mode l No.	Quantit y	Number of years used	Condition	Image
Electron Microscope	Confidential	Confiden tial	Confidential	Acceptable	
Thermal Conductivity Teste r	Confidential	Confiden tial	Confidential	Acceptable	
Sound-Absorption Coefficie nt Tester	Confidential	Confiden tial	Confidential	Acceptable	
Slag Ball Content Tester	Confidential	Confiden tial	Confidential	Acceptable	
Drying Oven	Confidential	Confiden tial	Confidential	Acceptable	

Machine Name	Brand & mode l No.	Quantit y	Number of years used	Condition	Image
Tensile Strength Tester	Confidential	Confiden tial	Confidential	Acceptable	

Quality Management Process

Process description	Image

Are written instructions available for onsite material inspection/testing? Are the relevant records

maintained?

Yes, with clear written instructions and records

Does the enterprise perform inspection on finished products and keep records

Yes

Does the company have any supplier assessment procedure and management?

Yes

Service capabilities

Collaboration with Fortune 500 list of companies

Yes

Self owned after-sales service countries Vietnam

Provide expatriate engineer to provide after-sales service?

N/A

The content of overseas services provided Confidential

Is it possible to provide expatriate engineer services?

debugging, maintain, repair

Do you have an overseas showroom?

VN

Have you participated in offline trade shows?

Trade show name	Date attende d:	Country/Region:	Images taken at the Trade sho w
EDIFICA 2019	2019-10-2	Chile	MEBELUNTED EMPRY TEDICOL TED
126th China Import and Export Fair (Canton Fa ir)	2019-10-15	China	
The Big 5	2019-10-13	Qatar	And the second s

Trade show name	Date attende d:	Country/Region:	Images taken at the Trade sho w
The Big 5	2019-12-5	United Arab Emirate s	

Does the merchant have the ability to provide buyers with material packages?

No

Do you have Project capability ?

Yes

Project type	Project Country	Project Name (no more than 1 0 words)	Project Amount (USD)	Grade 3 Project products (≤5)	Project Descrip tion (≤500 char acters)
The factory	Vietnam	HCM Factory Wa rehouse Project	42763.42	Construction & Real Estate>>Heat Insulat ion Materials>>Othe r Heat Insulation Mat erials	This project is a factory warehou se construction project. The con struction site is l ocated in Ho Chi Minh City, Vietna m. The construct ion unit is WIN S OLUTION COMP ANY LIMITED.

12(1), jpg $12(1)$, jpg $12(2)$, jpg $12(2)$, jpg $12(2)$, jpg $12(3)$ jpg	Actual panorama of the project (requ ired, ≤3 pieces)	Other case pictures (including produ ct pictures, construction photos, cust omer group photos, etc., mandatory, ≤3)	project Design Photo
12(4).jpg 12(2).jpg 12(5).jpg			
12(2).jpg 12(5).jpg 12(5).jpg	12(1).jpg		
12(5).jpg		12(4).jpg	
	12(2).jpg		
12(3) ing		12(5).jpg	
· -(2/1076	12(3).jpg		
		capability?	
Do you have Engineering designer capability? Yes	Do you have Engineering installati	on capability? what country?	

Vietnam

Do you have flexible customization capability?

Yes

Cooperation suppliers (total)

4

Suppliers (cooperations more than twice)

4

MOQ for each item

10-20

Small MOQ cases

Product category	MOQ (in the last 12 months)	Shortest lead time
Glass Wool	8 Tons	3 Days
Rock Wool	6 Tons	3 Days
Acoustic Panels	1500 Square Meters	3 Days
Rubber Foam	65 Cubic Meters	3 Days
Vapor Barrier and Facing	15000 Square Meters	3 Days

Do you have an overseas warehouse?

Vietnam

Large brand agent processing

Product category	Big brand name
Construction & Real Estate>>Heat Insulation Materials>>Oth er Heat Insulation Materials	Confidential

Does the merchant support delivery to the buyer's designated Amazon warehouse?

No

After- Sales Guarantee

Do you have a complete after sales service capability? Yes

Does the enterprise record and follow up customer complaints and feedback Yes, with a standard feedback form but no records

Are there any clear procedures to handle customer complaints?

Yes, with clear procedures but no written records

Is there a closed-loop corrective action system in place?

Yes

Can finished/packaged products be traced by lot identification to the appropriate raw material? Yes, main raw material can be traced

Is there a product alert and recall procedure?

Yes

Warranty period

Product category	Average Guarantee Number	Average warranty unit
Glass Wool	5	years
Rock Wool	5	years
Acoustic Panels	5	years
Rubber Foam	5	years
Vapor Barrier and Facing	5	years

what are the main categories of suppliers in the alibaba international station?

Construction & Real Estate

Supplier's ability to cooperate in assembling goods or self produced group capacity

HS code (10 digit code)	Declaration product name	Export amout (USD)
7019809000	Glass Wool	122832
6806109090	Rock Wool	26766
4008110000	Insulation Rubber	14103

Product categories covered in upstream supplier Purchase contract or the Production order (<=20)

Construction & Real Estate>>Heat Insulation Materials>>Other Heat Insulation Materials